



U.S. ARMY

THE ARMY'S INTEGRATION TEAM



Agile Process Acquisition - RFP

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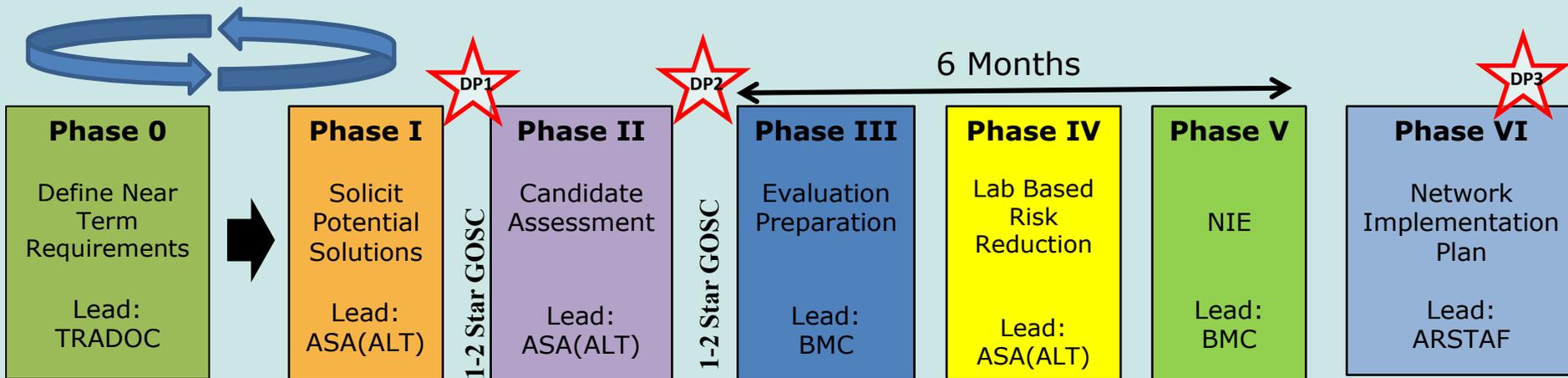
The Agile Process



Focus on identifying requirements and potential solutions.

Focus on assessing potential solutions and preparing and executing the Network Integration Evaluation.

HQDA analysis of TRADOC's DOTMLPF Report



- Identify requirements / gaps
- Prioritize List
- Develop initial vision
- Consider feasibility

- Stakeholder participation/buy-in
- Obtain funding and support
- Initial requirements vision
- Initial architecture vision
- Viable candidate list

- List of solutions that meet gaps
- Collaborative development
- Execute evaluations
- Validation testing
- Legal and contracting
- IA, safety, interoperability

- Finalize test plans (training, material, combat)
- NET/NEF Plan
- ARCYBER
- DOTMLPF collection plan
- Assessment report for DP2/GOSC

- DA Directives
- Validate Players
- Finalize Assessment Plan
- Collection / Instr. Plan
- Certs and Accreditation
- Execute Event

- Safety Release
- Implement systems
- Trained and Ready Unit
- Approved T&E Plans
- OTRR/ERR
- Updated IRL
- Certification/ Joint Cert

- Determine CS
- IOTE = FUE
- Determine BOI
- Funding



- Identify Army requirements
 - Define minimum acceptable performance (what and how to measure)
- Competitively find capable sources
- Foster capable multi-organization team
- Initial evaluation of offers to ensure minimum acceptable performance is met
- Integrate into an operational network
- Test to show operational performance
- Evaluate results to determine best operational fit
- Fund for production
- Contract for production
- Coordinate fielding to units



Agile **Sources Sought** Process

- ❖ Identify gap (in conceptual terms)
 - Issue a sources sought notice
- ❖ Receive and evaluate white papers
 - DP1 Go/No Go decision based on review of white paper and Industry Candidate briefings
 - Conduct Lab evaluations
- ❖ DP2 Go/No go decision based on Lab results
- ❖ Industry Candidates bring product and support to NIE at their own expense
 - DP3 Army determination/direction to implement a capability set based on NIE findings.
- ❖ Programs assigned ownership of the capability to be implemented must then develop an Acquisition Plan and procure the items for Capability Set (CS) fielding

Agile **Request For Proposal (RFP)** Process



- ❖ Identify and Define Gaps
 - Issue a RFP
- ❖ Obtain proposals (Technical Proposal and Cost Proposal)
 - DP1 = SSA1- Go/No Go decision based on review of technical proposal and an affordability assessment
 - Conduct lab demos
- ❖ DP2 = SSA2 – Source Selection decision for contract award(s)
- ❖ Award IDIQ contracts
 - Base Order (minimum order)– NIE participation – provide product samples, documentation and field support to LBRR and NIE at a set fee. Option for 14.1 assets and support if we require more than the requisite SOW quantity.
 - Range Ceiling Priced Line Item for limited production for future fielding or Future NIE (to be competed among NIE Contract Holders)
- DP3 (Not a Source Selection decision point) -Army determination/direction to implement a capability set based on NIE findings, and TRADOC recommendations.
- ❖ Program(s) assigned the systems can compete orders amongst the IDIQ contractors for production assets.



What Will Change from Sources Sought Process

- Evaluation of candidate solutions will be conducted through a formal Source Selection Process – meaning All Government *exchanges* with offerors will be managed through the contracting organization, specifically the PCO – No TIM or Bull Pen Sessions with the offerors. **All Questions shall be directed to the PCO points of contact provided on the next page.** Responses to RFP Questions will be published by the PCO and furnished to all offerors
- Failure to submit all data/items requested in Section L of the RFP will be considered non-responsive and eliminated from the competition.
- Ceiling pricing for production units will be set in any IDIQ contract awarded.
- Any post-NIE production orders will be competed amongst the IDIQ awardees.

RFP Information



- RFP # **W56HZV-13-R-0103**
- The RFP can be viewed at <http://contracting.tacom.army.mil/research/nie/nie.htm>
- All inquiries concerning the RFP must be addressed to:
 - David Patti
david.m.patti4.civ@mail.mil
 - or
 - Jayson Weatherington
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